



NABFINS Limited

Addendum No.1

Dated: 09/02/2024

**Tender No. NABFINS/RFP/0011/2023-24
Dated 18.01.2024**

**Request for Proposal
For**

**Selection of vendor for supply, implementation,
maintenance, and management of Core Micro-Finance
solution on Cloud**



**NABFINS Limited,
3072, 14th cross, K R Road,
Banashankari 2nd Stage
Bengaluru, Karnataka 560 070**



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Introduction

NABFINS has published the RFP vide tender No. NABFINS/RFP/0011/2023-24 dated 18.01.2024 for Selection of vendor for supply, implementation, maintenance, and management of Core Micro-Finance solution on Cloud.

Following amendments have been made in the above stated RFP. All other terms and conditions of the RFP shall remain unchanged. Please treat this Addendum as an integral part of the RFP documents issued.

Addendum-1 for Selection of vendor for supply, implementation, maintenance, and management of Core Micro-Finance solution on Cloud

With reference to the aforesaid RFP, all are advised to note following:

Section 1: Modification in RFP Dates

S.No.	Pg.	RFP Section	Original Date	Revised Date
1.	12	Section 2: Key information Bid submission last date and time	13 th Feb 2024 3:00 PM	27 th Feb 2024 3:00 PM
2.	12	Section 2: Key information Eligibility cum Technical bid opening date and time	13 th Feb 2024 3:30 PM	27 th Feb 2024 3:30 PM



Section 2: Modification in RFP Clauses

S.No.	Pg.	RFP Section	Original Clause	Revised Clause																																										
1.	80	10.7 Technical evaluation criteria	<div>Except:<table><thead><tr><th>S. No.</th><th>Evaluation Criteria</th><th>Maximum Marks</th></tr></thead><tbody><tr><td>1</td><td>Organization Strength (Turnover, Certification and Geographical Presence)</td><td>130</td></tr><tr><td>2</td><td>Functional & technical Specifications</td><td>150</td></tr><tr><td>3</td><td>Relevant Experience</td><td>150</td></tr><tr><td>4</td><td>Team's experience</td><td>120</td></tr><tr><td>5</td><td>Technical presentation & Product demonstration</td><td>450</td></tr><tr><td></td><td>Total</td><td>1000</td></tr></tbody></table></div>	S. No.	Evaluation Criteria	Maximum Marks	1	Organization Strength (Turnover, Certification and Geographical Presence)	130	2	Functional & technical Specifications	150	3	Relevant Experience	150	4	Team's experience	120	5	Technical presentation & Product demonstration	450		Total	1000	<div>Except:<table><thead><tr><th>S. No.</th><th>Evaluation Criteria</th><th>Maximum Marks</th></tr></thead><tbody><tr><td>1</td><td>Organization Strength (Turnover, Certification and Geographical Presence)</td><td>120</td></tr><tr><td>2</td><td>Functional & technical Specifications</td><td>150</td></tr><tr><td>3</td><td>Relevant Experience</td><td>160</td></tr><tr><td>4</td><td>Team's experience</td><td>120</td></tr><tr><td>5</td><td>Technical presentation & Product demonstration</td><td>450</td></tr><tr><td></td><td>Total</td><td>1000</td></tr></tbody></table></div>	S. No.	Evaluation Criteria	Maximum Marks	1	Organization Strength (Turnover, Certification and Geographical Presence)	120	2	Functional & technical Specifications	150	3	Relevant Experience	160	4	Team's experience	120	5	Technical presentation & Product demonstration	450		Total	1000
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2.	14 and 119	5, Eligibility Criteria, CSP Experience Point 1 and Annexure 10: Confirmation of Eligibility, CSP Experience Point 1	<div>Eligibility Criteria: Undertaking for bidder being an authorized partner of the CSP for this bid</div> <div>Supporting document: Undertaking from CSP confirming that bidder is an authorized partner of CSP for this bid.</div>	<div>Eligibility Criteria: Undertaking for bidder being an CSP or CSP authorized partner or authorized reseller of the CSP</div> <div>Supporting document: Undertaking should be provided from the CSP or CSP Authorised partner. In case the bidder is an authorised partner or authorised reseller, authorization certificate from CSP to participate has to be submitted.</div>																																										
3.	14 and 119	5, Eligibility Criteria, Point 11 and Annexure 10: Confirmation of Eligibility, Point 11	<div>Eligibility Criteria: The bidder should have experience in Microfinance domain (JLG/ SHG etc.) of more than INR 5 crores contract value in India within last 5 years as on the date of bid submission in single client.</div> <div>Supporting Document: Copy of 'Contract/Purchase order' with confirmation/credential from client on having executed the PO to satisfaction.</div>	<div>Eligibility Criteria: The bidder should have experience in Microfinance domain (JLG/ SHG etc.) of more than INR 2 crores contract value in India within last 5 years as on the date of bid submission in single client</div> <div>Supporting Document: Copy of 'Contract/Purchase order' with confirmation/credential from client on having executed the PO to satisfaction.</div>																																										



S.No.	Pg.	RFP Section	Original Clause	Revised Clause
				<i>Document to substantiate the contract value: PO/Contract copy or Self declaration duly signed by the Authorized signatory or CA certificate</i>
4.		5, Eligibility Criteria, Point 9 and Annexure 10: Confirmation of Eligibility, Point 9	Supporting document: Copy of 'Contract/Purchase order' with confirmation/credential from client on having executed the PO to satisfaction. NBFC-MFI credential letter/Email from Client should indicate the AUM of the client.	Supporting document: Copy of 'Contract/Purchase order' with confirmation/credential from client on having executed the PO to satisfaction. NBFC-MFI credential letter/Email from Client should indicate the AUM of the client. If the AUM is not mentioned in the Credential letter, the bidder shall submit a self-declaration mentioning the AUM on their letterhead.
5.		5, Eligibility Criteria, Point 10 and 11	Copy of 'Contract/Purchase order' with confirmation/credential from client on having executed the PO to satisfaction.	Copy of 'Contract/Purchase order' with confirmation/credential/email from client on having executed the PO to satisfaction.
6.		Annexure 10: Confirmation of Eligibility, Point 14	Supporting document: Self-Undertaking from bidder (Annexure 22)	Supporting document: Self-Undertaking from bidder (Annexure 19)
7.		Annexure 10: Confirmation of Eligibility, Point 15	Supporting document: An undertaking from the bidder (Annexure 21)	Supporting document: An undertaking from the bidder (Annexure 14)
8.		Compelled disclosure	Additions	If the Receiving Party is compelled by law, Judicial (Courts) or regulatory authority to disclose Confidential Information of the Disclosing Party, it shall promptly notify the disclosing party, to the extent permitted by law, to permit disclosing party to seek a protective order or take other appropriate actions, and shall assist in such activities. The receiving party shall disclose only that part of confidential information as is required by law to be disclosed and the receiving party shall request that all confidential information disclosed is accorded confidential treatment and protective care.
9.	142	Annexure 18: Growth Projections & Volumetric		Refer Section 4, Revised Annexure 18: Growth Projections & Volumetric, of the addendum
10.	104	Appendix 2: Commercial Bill of Material		Refer Section 4, Revised Appendix 2: Commercial Bill of material, of the addendum

Section 3: Revised Annexure 18: Growth Projections & Volumetric

Items\Year	Support period - Year 1	Support period - Year 2	Support period - Year 3	Support period - Year 4	Support period - Year 5
Number of Branches	500	635	800	1000	1250
Number of active borrowers	1250000	1562500	1953500	2344000	2812800
Number of Users (Nabfins)(Staff)	3000	3900	5000	6600	8500
Number of users (Borrowers)	1250000	1562500	1953500	2344000	2812800
Number of Users B&DC and Third party	1250	1350	1400	1500	1550
Number of loan accounts (Active)	1500000	1900000	2250000	2600000	3000000
Number of loan applications	1800000	2280000	2700000	3120000	3600000
Number of SLI Loans	45	65	100	150	200
Number of Trader Loans	4200	4600	6000	8000	10000

Concurrent users*:

1. Number of Internet/Mobile users (Customers) – 1% of the proposed customers for the said year as mentioned above
2. Number of Internet/Mobile users (Employees/Agents) – 30% of the proposed employees/agents for the said year as mentioned above
3. Number of Concurrent Internet/Mobile users – 2% of the proposed total users for the said year as mentioned above
4. Number of Product Holdings Per Customer – 1.25 products per customer

*Concurrent users are those who are not idle while logged in and are performing any kind of enquiry or update transactions

Section 4: Revised Appendix 2: Commercial Bill of Material

The format for Appendix 2: Commercial Bill of Material is attached separately.