



Job Description for Manager/Senior Manager

PRIMARY / KEY RESPONSIBILITIES

- Sourcing and screening suitable debt investment pipeline opportunities in India.
- Preparation and presentation of Investment Committee proposals.
- Experience in identifying lending deals across various NBFC's.
- Relationship management of on-boarded clients.
- Range of products: NBFC- MFI, NBFC, term loans.
- Build network with all stakeholders in infrastructure sectors (MFIs, NBFC, Co –operatives etc) .
- Investment analysis and business due diligence.
- Preparing Investment Memos and deal analysis docketts.
- Maintaining an in depth and up to date broad market knowledge about NBFC, MFI businesses in India.
- Post Disbursement: monitoring portfolio financial institutions, including financial and operating performance.
- Negotiate with Clients (& internally) on a Bespoke Term Sheet incorporating commercial and legal conditions. As there are no standard products, funding solutions are provided on case-by-case basis.
- Further, product level innovations are required so that the company as an NBFC remain competitive in the market.

Skills Requirement:

- MBA from premium institute.

- Core technical skills including strong Quantitative skills, analytical capabilities, risk assessing capability, effective communication & interpersonal skills, etc .

APPLYING

Interested candidates may submit their resume to careers@nabfins.org. The subject of the email should state "Manager Position –SLI/NBFC" at NABARD Financial Services Limited, - Bangalore".