

NABinsights

Newsletter of NABARD Financial Services Limited

Issue - January, 2017

Snapshot of operations

Particulars	Cumulative
No. of SHG financed	92688
No. of SLI financed (including NBFCs)	140
No. of JLGs financed under PTSLP	1058
No. of candidates financed under Skill Loans	1093
Loan amount disbursed under SHG model (In ₹ Crore)	3383.52
Loan amount disbursed under SLI model (In ₹ Crore)	81.09
Loan amount disbursed to JLGs under PTSLP model (In ₹ Crore)	22.77
Loan amount disbursed under Skill Loans (In ₹ Crore)	1.43
New districts covered	96
No. of B&DC/DFs empaneled	286
Outstanding as on December 31, 2016 (In ₹ Crore)	762.48

Sector updates

- As per the report released by Microfinance Institutions Network (MFIN), microfinance industry witnessed 84 percent year-on-year growth in aggregate gross loan portfolio (GLP) of microfinance institutions in second quarter of the financial year 2016-17. The aggregate GLP of MFIs stood at ₹57,941 crore in the second quarter of the financial year 2016-17 as compared to ₹31,551 crore in the same period last year.
- Reserve Bank of India (RBI) has been regularly conducting Consumer Confidence Survey (CCS) to seek consumers opinion on subjects pertaining to economic conditions, income, spending, perceptions on prices, employment prospects etc. The results of this survey provide useful information for policy formulation. The December 2016 round of the Survey is now being launched by the RBI. The survey aims at capturing subjective assessments of around 5,400 respondents across 6 metropolitan cities viz., Bengaluru, Chennai, Hyderabad, Kolkata, Mumbai and New Delhi.
- ➤ Considering the withdrawal of demonetized ₹500 and ₹1,000 notes (SBN) Reserve Bank of India (RBI) vide circular no. RBI/2016-17/198 DBR.No.BP.BC.49/21.04.048/2016-17 dated December 28, 2016 has provided relaxation in asset classification norms for NBFC-MFIs in respect of installments falling due between November 01, 2016 to December 31, 2016.
- > The Reserve Bank of India vide notification no. RBI/2016-17/203 DPSS.CO.PD.No.1669/02.14.006/2016-2017 dated December 30, 2016 has extended the time for special measures to incentivize Electronic Payments upto December 30, 2016.
- ➤ The Reserve Bank of India vide notification no. RBI/2016-17/207 DCM (Plg) No.2200/10.27.00/2016-17 dated January 03, 2017 issued instructions to all the banks having currency chests to ensure that atleast 40% of the bank notes are supplied to rural areas to mitigate the short supply of cash in rural areas.

Message from Chairman



As the Calendar Year 2016 is drawing to a close, we are all set to welcome CY 2017. I must express my gratitude to NABFINS for giving me the opportunity of contributing a small 'delta' for its organizational growth drawing upon the huge reservoir of visionary thinking as well as the

wealth of varied experience we have among our Board members. In the past few months that I have spent in the midst of all of you has been a new kind of learning experience for me personally. Admittedly, the last quarter of CY 2016 has been a difficult period. Our disbursements to the target groups have virtually dried up; though repayments are still trickling in. With this back drop, we are looking forward to a V-shaped recovery in the economy during the second half the new year-CY 2017. Let me also take this opportunity to mention that our Board has recently given a broad endorsement to a medium-term strategy which, inter alia, will mark a gradual shift in our business model and align it with the best practice in the industry without diluting our core business objectives. Eventually, this strategy, envisions NABFINS to become a Small Finance bank around 2021-22.

You have all worked with full commitment, dedication and diligence during 2016. I am quite sure we shall work with renewed vigor and passion during the new year. I wish you and all the members of your family a joyful and memorable new year, full of happiness and tranquility.

With best wishes,

Yours Sincerely, J.K. Mohapatra

Maiden dividend payment by NABFINS



Dr. B. S. Suran, Managing Director NABFINS, presented the dividend to Dr. Harsh Kumar Bhanwala, Chairman, NABARD.

(From left to right) Shri H. R. Dave, DMD, NABARD, Shri Subrata Gupta, CGM, NABARD, Dr. Harsh Kumar Bhanwala, Chairman, NABARD, Shri M I Ganagi, CGM, NABARD, Shri G R Chintala, CGM, NABARD, Dr. B. S. Suran, MD, NABFINS and Shri R Amalorpavanathan, DMD NABARD.

Initiatives Events

Commencement of Direct Lending Operations



NABFINS Direct Lending team with 1st group of borrowers

With an objective to diversify the loan portfolio and minimizing risk, NABFINS has initiated Direct Lending operations adopting best practices in the industry. Direct lending product is introduced adopting both Joint Liability Group and individual model of financing with a product mix into two categories of loans for non-farm, agricultural allied, house repair under JLG model and loans for traders and mid-segment business under individual model. The first loan under direct lending operations was disbursed on December 19, 2016.

Introduction of Credit Linked Group insurance for its borrowers

NABFINS has introduced 'Jana Sahay', a loan linked group term life insurance policy offered by Shriram Insurance Company Limited. Under this policy the borrower would be extended life insurance cover for the loan amount at a nominal premium.

NABFINS introduced NACH facility for collection of repayments

National Payments Corporation of India (NPCI) has implemented "National Automated Clearing House (NACH)", a web based solution to facilitate interbank, high volume, electronic transactions which are repetitive and periodic in nature. NACH System can be used both for making bulk distribution of funds and collection of repayments.

NABFINS from January 2017 onwards has introduced NACH facility for collection of loan installments. The borrower would be required to submit a one-time NACH mandate in the prescribed format. This initiative would help to minimize the risk involved cash collections, increase transparency and efficiency in operations as well as educating the borrowers about new electronic payment systems.

NABFINS expands to Union Territory of Puducherry



Her Excellency Dr Kiran Bedi, Lieutenant Governor of Puducherry disbursing loans to NABFINS borrowers.

As a part of expanding the outreach, NABFINS commenced its operation in Union Territory of Puducherry by disbursing ₹42.50 lakhs to 13 Self Help Groups. The first batch of loans to the SHGs were disbursed at the hands of Her Excellency Dr Kiran Bedi, IPS (Retd), Lieutenant Governor of Puducherry in the presence of Shri U Ramesh Kumar, Chief Operating Officer of NABFINS. Local MLA, Development Commissioner, District Collector and other Govt. Officials were also present on the occasion.

NABFINS officials participated in "Programme on Sustaining Group Mode of Financing"



Participants at the Program

Program on 'Sustaining Group Mode of Financing' was organized by Bankers Institute of Rural Development (BIRD), Lucknow from December 26, 2016 to December 29, 2016 at Tata-Dhan TATA-Dhan Academy, Madurai. Fourteen officials from NABFINS participated in this training program. The program focused on important aspects of group financing including FPOs, role of federations in sustaining the groups, NABARDs role in promotion of farmers clubs, digitization of SHGs, NRLM, insurance. Shri. R S Reddy, DGM, BIRD, Lucknow coordinated the training program.